## **Content Marketing's Greatest Hits: 2012**

It was a very good year, and a tremendous one for content about content marketing. These were some of the posts we loved most here at Velocity Partners...

Those OKTrends posts? Each took about six weeks to make...

How to build and operate a content marketing machine by SEOMoz



CMOs should focus on process, content & skills

- An interview of Jon Miller by Scott Brinker

Econsultancy shares its own nearest and dearest content marketing metrics



The essence of top of funnel content, in 140 characters

Lessons from the B2B content marketing trenches, by David Raab



How to fix the sad state of content marketing



Hannah Smith of Distilled goes beyond the bullshit of content marketing





Content marketing matures in 2013 - Michael Brenner





Storytelling for B2B

Inspiration from the B2B Conference, courtesy of @helentupper



Nodding and cringing from content marketing advice, says Marcus Sheridan (Sales Lion)





Essential things when adding content marketing